

## Prolinx wins Best Authorised Business Solution Specialist at HP Specialisation and Certification Partner of the Year 2008 Awards

GREAT MILTON, OXFORDSHIRE, UK– [Prolinx Ltd](#), the UK-based IT systems integrator is leading the way in the development and delivery of integrated solutions that solve complex business challenges. The unparalleled performance of Prolinx saw it take the award for Best *Authorised Business Solutions Specialist 2008* ahead of 150 companies at the 2009 HP Specialisation and Certification Partner of the Year Awards in Warwickshire.

[Hewlett Packard](#) Specialisation programmes are available exclusively to top accredited HP GOLD Preferred Partners\*. Authorised Business Solutions Specialist is of several HP specialisation accreditations held by Prolinx following its extensive investment in the people, processes and technologies essential to the delivery of comprehensive, end-to-end solution services for storage and server environments.

“The award is an outstanding achievement for Prolinx” commented Enzo Brienza, Director of Strategic Alliances at Prolinx. “It is a reflection of the quality, customer satisfaction, delivery capability and level of investment the company has continued to demonstrate and of which sets us apart from the crowd”.

Prolinx has reported successive growth year on year since 2005 and despite the economic downturn, sales of data management solutions have remained strong. The company also reported an industry-leading 20% increase in HP BladeSystem Care Pack Services alone last year, highlighting the growing relevance of value-added solutions and strategic relationships.

Andy Weller, Managing Director of Prolinx commented, “Prolinx has significantly expanded its portfolio of technology and service solutions for physical and virtual environments in recent years. With mounting pressure to drive down costs and meet compliancy standards, an increasing number of our customers are rethinking their approach to data management as part of comprehensive virtualisation, disaster recovery, archive, backup and migration projects”.

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## About Prolinx

Established in 1997, Prolinx Ltd provides organisations with technology and services to enhance and develop their IT infrastructures. Its success is built on its ability to listen, learn and understand the business requirements of its customers, and then to relate these objectives to IT solutions that reduce costs, mitigate risks and enhance growth. The company is committed to continuous investment in its employees and processes – a policy which has led it to achieve the highest level of accreditation with industry-leading organisations including; Microsoft, VMware and HP. More information can be found at [www.Prolinx.co.uk](http://www.Prolinx.co.uk).

## About HP Gold Partners

\*HP Gold Preferred Partners bring HP's highest level of trust, qualification and technology access to your IT environment and meet the most rigorous HP criteria and training to provide their customers with complete, customised solutions. HP Gold Preferred Partners work hand-in-hand with HP to ensure you have access to the most advanced technology, delivered with a clear, long-term return on investment.

## For Further Information:

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